Case Study: Advanced Roofing

Back in 2007, Advanced Roofing—a multi-market contractor based in Florida—wanted to streamline business processes.   After some research, Advanced Roofing chose to implement Spitfire Project Management System, the construction project management software designed by Spitfire Management, LLC. It turned out to be a wise investment.

"Since implementing the Spitfire Project Management System, with tightly integrated Financial Accounting, we have seen a substantial return-on-investment at Advanced Roofing," says Kevin Kornahrens, VP at Advanced Roofing. "From freeing up accounting personnel who once pulled files manually amidst interruption to allowing Project Managers to watch job costs in real-time and proactively catch problems—which saves the company significant bottom-line dollars—Spitfire has been a tremendous asset."

Some specific examples of Advanced Roofing's return-on-investment (ROI):

- All invoices, both A/R and A/P, are viewable and printable by assigned personnel on the project. Spitfire Project Management System facilitates record keeping and research. It saves from 0.5 to 24 hours of one staff member's time per project because the information is readily accessible. On a regular basis there are roughly 30 active projects.
- There has been a 25-minute per invoice time savings, as well as a higher level of accuracy, in the billing process.
- With the scan invoice feature, all costs can be looked up on the exact matching invoice in seconds. Before using Spitfire Project Management System, a costly process was used to pull folders and shuffle paperwork. This alone has saved the staff up to 5 hours each week.

Aside from lowering Advanced Roofing's day-to-day operating expenses and minimizing mistakes, Spitfire Project Management System has also maximized Advanced Roofing's profits. "By putting the information at the fingertips of Project Managers, Spitfire has enabled us to watch our construction costs more closely and come in under or on budget," adds Kevin.

Founded in 1983, Advanced Roofing has grown steadily on their overriding "commitment to quality." Spitfire Project Management System helps them achieve that quality.

Overall, Spitfire Project Management System offers project management, project accounting, document control and imaging in a collaborative environment. The system support usage by all project participants including owners, construction managers, architects, engineers, and contractors. Optionally, Spitfire Project Management System can include tightly integrated financial accounting. The system incurs a one-time license fee based on the number of "concurrent not named" licenses active at one point in time. The self-hosted application is accessed via an Internet connection. This allows local and remote use of the system in a secure environment. For more information about Spitfire Project Management System, visit www.spitfiremanagement.com.